
PARTNER INVITATION · NORDBYGG 2026

We are not looking for ~~customers.~~ We're looking for partners.

For over 25 years, projectnetworkld has been developing digital solutions for construction and infrastructure projects. This year at Nordbygg, we are *not here to sell licenses* - we are here to identify the right partners to establish our platform in the Swedish market.

AN INVITATION

to professionals with *standing*
in Swedish infrastructure.

PROJECT NETWORKLD AG
SEIDLGASSE 21 · 1030 VIENNA
PROJECTNETWORKLD.COM

A platform that extends what you already do.

NORDBYGG 2026
21 – 24 APRIL · STOCKHOLM

projectnetworkworld has been developing its platform for digital construction and project management for over 20 years. Product, development, cloud operations and quality assurance run centrally from Vienna. What we don't have - and don't want to build - is a local sales organisation in every market. That is where the partnership comes in: you bring the market access and client relationships, we bring the platform you can put to work from day one.

WHAT YOU GET FROM US

A *mature product* you can sell - without building software yourself.

- 01 A production-grade platform for construction and infrastructure project management, in daily use across the DACH region for over 25 years.
- 02 A clear revenue share on every licence and service sold through you — scaling directly with the engagements you bring in.
- 03 Full onboarding, sales enablement and technical pre-sales support in English or German — you are never alone in a client conversation.
- 04 Contracts, cloud operations, billing and product development handled centrally from Vienna — no admin load on your organisation.
- 05 Reference projects and case material from DACH you can take into Swedish client conversations from day one.

WHAT YOU BRING TO THE TABLE

Your market, your clients, your consulting engagements.

- 01 Active business in the Swedish construction, infrastructure or urban-development sector — not a plan to enter it.
- 02 Consulting, planning or project-management services our platform fits into naturally as a digital backbone.
- 03 Direct relationships with public-sector or project-level decision-makers in Sweden.
- 04 The willingness to position the platform as part of your own offering — not as a reseller on the side.
- 05 The entrepreneurial standing to carry your share of the build-up — we share risk and upside, we don't pay retainers.

THE RESULT

A clear *win-win* — on both sides of the table.

FOR YOU

A new recurring revenue line, added to engagements you already deliver — with no product development, hosting or support on your plate.

FOR US

Market presence in Sweden through a partner who already has the standing, the relationships and the client conversations we could not build ourselves.

How the *partnership* works for you.

From first conversation to revenue share — a clear path, built around your existing consulting business.

STEP 01

Get to know each other

A conversation at Nordbygg

We understand your market position and consulting focus. You see the platform, the commercial model and the kind of engagements it fits into.

STEP 02

First joint engagement

Revenue from project one

You bring the platform into a live client project. We support positioning, proposal and onboarding. Your consulting fees and the platform revenue share start from the first engagement.

STEP 03

Scale on your terms

Recurring revenue stream

Once the model fits, you bundle it into further engagements at your pace. No exclusivity traps, no targets imposed on your agenda — the platform becomes a standing part of your offering.

Make projectnetworkworld *part of your business model* — and add a digital platform to every consulting project you deliver.

THE PARTNER MODEL · HOW IT WORKS FOR YOU

+

a new recurring revenue stream alongside your existing consulting business

1

proven platform you can bundle into every client engagement

0

development, hosting or support effort on your side — we handle it

25+

years of product maturity behind what you put in front of your clients

Let's *talk*
at Nordbygg.

If you advise, plan or manage construction and infrastructure projects in Sweden — we want to meet you. Bring your existing client base and domain expertise; we bring a mature platform you can sell alongside your own services, under a clear revenue-share model.

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